

EXHIBIT A.2 - Sample Pipeline Report



This Pipeline Report is a representation of a client's complete audit pipeline.

For a Provider, this would be "At Risk" dollars based on the Provider's historical "error rate."

For a Payer, this would be "Potential Gains" dollars based on the Provider's historical "error rate."

For Example, an error rate of 10% on this Pipeline report would represent \$236,813.43 in "At Risk" dollars or "Potential Gains"

Report Header Definitions below define the columns directly beneath them. This is a SAMPLE DATA ONLY and contains no PHI.

Audit: Audit Number	Audit Type	Patient Name	Patient Account #	Audit Stage	Payer	Date/Time Proposed Exit	Opposing Auditor	Audit Fee	Service Start Date	Service End Date	Audit Amount
A unique auto generated number created when an "audit" is added to the Healthcare Audit Tracker.	Denotes the the different "types" of reviews being done.	Pertains to patient name. This field as with all fields can be removed for tighter HIPAA compliance.	Pertains to patient account number. This field as with all fields can be removed for tighter HIPAA compliance.	Shows the client the different stages an audit may be in. This creates a seamless workflow and aids in managing the audit	Shows the client the payer associated to the audit. This can be very useful in terms of looking for trends by PAYER.	Shows the client a time oriented status of the audit.	Shows the client the auditor associated to the audit. This can be very useful in terms of looking for trend by AUDITOR.	Tracks the fees collected and/or paid to do the audit. Audit fees generate income for the provider.	Useful to the client in terms of factors such as case management, approved, and denied days.	Useful to the client in terms of factors such as case management, approved, and denied days.	These are generally speaking your "at risk" dollars. This is further broken down at the bottom into the average claim size which is also helpful for trending.

Audit: Audit Number	Audit Type	Patient Name	Patient Account #	Audit Stage	Payer	Date/Time Proposed Exit	Opposing Auditor	Audit Fee	Service Start Date	Service End Date	Audit Amount
Account Name: Kootenai Medical Center (14 records)											
								\$6,650			\$2,368,134.28 avg \$169,152.45
A-130902913	Defense	Sample, Steven	10000008	Pending	Aetna	-	Nannette Navone	\$500	8/28/2012	9/8/2012	\$120,644.96
A-130902914	Defense	Example, Ellen	10000010	Pending	Aetna	-	Demo Auditor	\$500	1/18/2013	1/26/2013	\$455,315.92
A-151006123	Defense	No, Data	10000008	Pending	Aetna	-	Nannette Navone	\$500	8/28/2012	9/8/2012	\$120,644.96
A-121002286	Defense	Smith, Chris	111	Scheduled	Kaiser	10/26/2012 12:57	Allen Shane	\$500	10/23/2012	10/24/2012	\$0.00
A-130902905	Defense	Sample, Sally	10000004	Scheduled	BC	10/3/2013 16:47	Nannette Navone	\$150	8/30/2012	9/6/2012	\$281,007.76
A-150505457	Defense	Sutter, Sally	10000004	Scheduled	BC	10/3/2013 16:47	Sandi Reistad	\$500	8/30/2012	9/6/2012	\$344,156.05
A-150505486	Defense	Patient, Three	10000004	Scheduled	BC	10/3/2013 16:47	Nannette Navone	\$500	8/30/2012	9/6/2012	\$281,007.76
A-150705914	Defense	Health, First Choice	10000004	Scheduled	BC	10/3/2013 16:47	Christopher Baggott	\$500	8/30/2012	9/6/2012	\$59,434.83
A-130902909	Defense	Patient, Test	10000001	Scheduled	BC	10/25/2013 16:48	Nannette Navone	\$500	1/28/2012	2/10/2012	\$103,437.36
A-130902910	Defense	John, Elton	10000002	Scheduled	Aetna	10/25/2013 16:48	Nannette Navone	\$500	3/6/2012	3/14/2012	\$206,874.72
A-130902911	Defense	Doe, John	10000007	Scheduled	Aetna	10/25/2013 16:48	Nannette Navone	\$500	3/24/2012	3/31/2012	\$249,595.88
A-171007726	Defense	Reed, Michael	MS92717002	Scheduled	Cigna PPO	10/25/2013 16:48	Nannette Navone	\$500	3/24/2012	3/31/2012	\$48,671.36
A-171007727	Defense	Reed, John	MS92717003	Scheduled	Cigna PPO	10/25/2013 16:48	Nannette Navone	\$500	3/24/2012	3/31/2012	\$48,671.36
A-171007728	Defense	Reed, Sally	MS92717004	Scheduled	Cigna PPO	10/25/2013 16:48	Nannette Navone	\$500	3/24/2012	3/31/2012	\$48,671.36
Grand Totals (14 records)								\$6,650			\$2,368,134.28 avg \$169,152.45